

Message Text

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PAGE 01 STUTTG 01760 211127Z
ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NRC-07 NSAE-00 USIA-15
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FM AMCONSUL STUTTGART
TO SECSTATE WASHDC 3259
INFO AMEMBASSY BONN

UNCLAS STUTTGART 1760

EXCON

FOR COMMERCE

E. O. 11652: N/A
TAGS: ESTC GW
SUBJ: P.L. EXPORT TRANSACTION CHECK - INDUSTRONIK WERKSVERTRIEB

REF: STATE 300365

EDO VISITED WITH INDUSTRONIK WERKSVERTRIEB IN NUERTINGEN-NECKARHAUSEN TO DISCUSS PROPOSED SHIPMENT OF 250 TYPE C2708 INTEGRATED CIRCUITS VALUE US \$14,000 FROM VIRGINIA TECHNOLOGY INC. TO GERMAN FIRM. THE FIRM INDUSTRONIK WERKSVERTRIEB (NAME TO BE CHANGED TO ITONIK INDUSTRIELEKTRONIK-VERTRIEBS GMBH EFFECTIVE JAN 1, 1977) IS ACTIVELY ENGAGED IN DISTRIBUTION OF ELECTRONIC COMPONENTS TO END-USERS WITH OFFICES MOST OFTEN LOCATED WITHIN STUTTGART CONSULAR DISTRICT. MR. SCHWINGL, A GRADUATE ENGINEER AND COMPANY OWNER AND MANAGER, SHOWED MAP AND LIST OF LOCATIONS OF HIS CUSTOMERS. AMONG THEM ARE LEADING GERMAN MANUFACTURERS, I.E. AEG, SIEMENS, MANNESMANN, TECHNICAL INSTITUTES, UNIVERSITIES, AND ALL LEADING GERMAN MILITARY EQUIPMENT MANUFACTURERS. MR. SCHWINGL IS FULLY AWARE OF EXISTING EXPORT CONTROL REGULATIONS AND STATED THAT HE IS MOST CAREFUL IN FOLLOWING SAME. WHEN QUESTIONED
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ABOUT CANCELLATION OF HIS ORDER WITH SJR EXPORT OF MELVILLE, N.Y. (SEE STATE 239190 AND STUTTGART 1572) HE STATES THAT US FIRM WAS UNABLE TO DELIVER GOODS AS FAST AS HE REQUIRED FOR HIS CUSTOMERS. HE THEREFORE SUCCESSFULLY OBTAINED SAME THROUGH GERMAN REPRESENTATIVE OF OTHER US FIRM. MR. SCHWINGL WAS GIVEN COPY OF THE SUMMARY OF THE EXPORT CONTROL REGULA-

TION FOR USE IN HIS TRANSACTIONS WHEN ORDERING CONTROLLED
GOODS FROM THE UNITED STATES. CONGEN CONSIDERS THE EXPLANA-
TION GIVEN BY MR. SCHWINGL IN REGARD TO OPERATION AND TRANS-
ACTIONS OF HIS COMPANY SUFFICIENT TO RECOMMEND ISSUANCE OF
EXPORT LICENSE FOR PENDING SHIPMENT FROM VIRGINIA TECHNOLOGY.
WTDR ON COMPANY IS UNDER PREPARATION.
MURPHY

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NNN

Message Attributes

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